

**From:** s22  
**To:** s47F  
**Cc:** s22, s47F, RFIWoAG.IFMAUS; s22, PSCP@property.finance.gov.au; s22  
**Subject:** RE: JLL WoAG PDCM Strategy - May 2024 v.11 Update [SEC=OFFICIAL]  
**Date:** Wednesday, 12 June 2024 2:37:42 PM  
**Attachments:** [PCDM Strategy Checklist - JLL May 2024.pdf](#)  
[JLL WoAG PDCM Strategy v11 - May 2024 DRAFTv1.pdf](#)  
[image001.png](#)  
[image002.png](#)

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## OFFICIAL

Hi s47F

We would like to thank you and your team for updating the 6 monthly WoAG PDCM Strategy and appreciate JLL considering our recommendations and making further improvements.

We have provided suggestions below (from attached checklist) to assist with updating the JLL WoAG PDCM Strategy:

- **2.8 Conflicts of Interest**
  - Consider adding team/position responsible for managing COI.
  - COI acronym mentioned with the second conflict of interest in the paragraph.
- 
- **2.9 Security Clearance Consideration**
  - Consider updating the DISP Pilot timing to on hold until further notice.
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- **2.10 Compliance Management**
  - The document would benefit from the inclusion of Modern Slavery and how JLL assess and address modern slavery risks during the procurement process, as per the Commonwealth Procurement Rules and the Modern Slavery Act 2018.
- **2.11 Vendor and Contracts Performance**
  - The last sentence relating to the back filling of Rentokil needs the dates or wording updated if already live or still in progress.
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- **2.13.6 Landscaping Services**
  - The Strategy & Benefits would benefit from updating the completed/ongoing section to provide consistency with the other sections. Currently does not state if it is Ongoing, Completed or if no longer required.
- **3.0 Opportunities to Improve VFM Outcomes - Phase 1 Refresh Scope and Schedule**
  - In the last paragraph on page 30, there is mention of potential extension moving towards March 2024. With the confirmation of the Deed extension, this section should reflect the change.
- **3.1 Additional Initiatives**
  - Minor typo, capitalize the first word of sentence.
- **4.2 IPP and SME Targets**

Minor typo, (SME) to be after "Small to Medium Enterprises."

If you have any further questions about the above suggestions, please do not hesitate to reach out.

Kind regards

s22  
[Redacted]



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For further information on Whole of Government Leasing, please see: [SharePoint](#) and [GovTeams](#)  
If you cannot access the GovTEAMS pages, please request access via email at: [PSCP@property.finance.gov.au](mailto:PSCP@property.finance.gov.au)

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**Subject:** JLL WoAG PDCM Strategy - May 2024 v.11 Update[SEC=OFFICIAL]

OFFICIAL

Good Afternoon s22

Hope you have been well. Please see attached the May 2024 (v11) update of the Procurement and Downstream Contract Management Strategy.

Noting the existing iteration of the Deed is subject to expire in June 2025, JLL have put an emphasis on rollout of existing procurement arrangements and finalisation of these associated transition activities (and I believe we have made significant strides here in the reporting period noting the Services Australia Mechanical Transition activity, as well as the rollout and go live of a number of the Phase 2 A and B contracts across the portfolio), as well as identifying and implementing potential value add.

I have noted the feedback provided as a result of approval of the previous iteration of the strategy and can confirm the following changes have been made in line with these:

- How VFM will be achieved
  - Numbering on pages 21-25 missing. – Updated
  - Consider adding VFM for Phase 2 Group B. – Added a section on VFM under heading “Phase 2 - Value for Money Considerations”
- Procurement Timeline
  - Minor typo of Q1/2 FY2023-34 (page 18). – Updated
  - Estimated completion date to be updated, currently reflects “within 4-6 months (January 2023)”, with the current push out due to AGSVA delays, this needs to be updated to reflect accordingly (page 26). – Updated and refreshed this section in its entirety
  - Phase 2, Group A Timeline (page 26) – Consider creating a more detailed timeline for each Phase 2 Group B category (Security Services, Emergency Management, Land Management). – Updated - these have been split into separate timelines and updated as requested
- Supply Diversity (including IPP and SME engagement)
  - Consider providing information as to what the acronym for IPP (Indigenous Participation Plan) and SME (Small to Medium Enterprises) is as it is not in the document. – this has been added and expanded on under “4.2. IPP and SME Targets”

In addition to the above changes / additions, I have also updated the following:

- General tidy up of the document (updating dates, timelines, any previous errors, etc) and moved some the future tense terminology to present / past tense as required and appropriate
- 2.8 Conflicts of Interest has been thoroughly updated and reflective of recent sentiment in this domain
- 2.13.7 Energy has been updated with respect to existing contracts as well as future arrangements
- Phase 2 Rollout and Category Strategies have been updated with updated timelines and % complete (pg. 21-26)
- 4.1. Remote and Regional Procurement Strategy has been updated to be reflective of current data, including updated tables and refined strategy overview
- 3.1 Additional Initiatives have been updated with respect to where these activities are currently tracking
- 4.2 IPP and SME Targets updated and additional descriptors for IPP/SME included.

As per previous strategy updates, JLL welcome any feedback from DOF on this iteration, and note the previous support DOF has provided to JLL in preparing, refreshing/refining and implementing the strategy. In addition to the PDCM paper which aims to outline the deliverables of the strategy, we will continue to provide regular reporting on the status of the activities contained within via the monthly / quarterly reporting process, which should be seen to further supplement the attached and provide additional insight.

Regards,

s47F

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