



16 010 204 994

50 Achievement Crescent  
Acacia Ridge. 4110  
Queensland.  
Australia  
+61 7 3216 7474  
[sales@gokert.com.au](mailto:sales@gokert.com.au)  
[www.gokert.com.au](http://www.gokert.com.au)

To

**Department of Finance**

**Defining an Australian business for Commonwealth procurement.**

My key definition here would be a business that pays company tax in Australia and is financially transparent in it's reporting to the ATO and is an Australian resident for taxation purposes.

Ownership is not as simple to put a fence around given the current international interests in manufacturing business's in Australia, particularly companies positioned in the defence manufacturing sector. If it needs a number on it, I'd point at a minimum of 51% ownership by an Australian citizen. The nationality of owners, shareholders or related parent companies should be visible and should play a role in labelling a company as an Australian business.

There should be room in the definition to include compulsory training of apprentices, trainees or similar. That could include employing graduates or offering cadetships.

From a training perspective the giving back to industry attitude is sadly lacking in many Australian manufacturing facilities and needs some positive support to implement a change in focus.

Adding a definition into the Commonwealth procurement policy can only be a positive for the Australian supply chain and will help identify what our real sovereign capabilities are.

There would appear to be no additional compliance costs by defining an Australian business.

Regards [REDACTED]

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G & O Kert Pty Ltd.

