



## Finance People Capability Framework - EL2



### Lead

**Integrity:** Lead by example and show integrity by being honest, transparent and accountable. Call out and address behaviour that breaches these values.

**Stewardship:** Prioritise and endorse solutions that give better outcomes for the Australian people. Show a strong, proactive service ethos, reach out to engage and cooperate with others, and lead this in your teams.

**Judgement:** Show strong judgement, along with political and social awareness. Lead well across networks and cultures.

**Courage:** Encourage genuine debate, raise critical issues, and give frank, fearless advice. Start difficult conversations and make tough decisions.

**Performance:** Create high performing teams by developing talent, rewarding achievement, setting clear expectations and managing performance issues early. Guide leaders in your reporting chain to also do this.



### Collaborate

**Negotiation:** Lead complex negotiations with well-developed skill and confidence. Anticipate positions, manage conflict and advocate persuasively.

**Consultation:** Win stakeholder confidence by finding common ground and driving a consultative, relationship-focused culture. Use barriers as stepping stones to deeper understanding.

**Inclusion:** Create a workplace culture with fair, inclusive practices and diversity principles. Treat others with respect at all times.

**Communication:** Promote our position with authority and credibility. Communicate articulately and influentially.

**Insight:** Show a well-developed ability to manage relationships. Respond to challenges with emotional control and empathy, stabilising others under pressure.



### Achieve

**Results:** Lead people and manage resources on complex challenges. Take responsibility for achieving high quality, timely outcomes.

**Influence:** Influence complex and diverse situations with your political awareness, persuasive arguments, strong evidence and fit-for-purpose communication.

**Accountability:** Enable others through timely decisions and turnaround, taking responsibility for outcomes. Support other leaders to develop decision-making capability.

**Service:** Drive a client-centric culture that prioritises high quality client service. Set and monitor performance standards and ensure service delivery outcomes are met.

**Initiative:** Show initiative. Reward staff who show initiative with opportunities and guidance.



### Think

**Planning:** Look ahead and take a long-term view. Share your knowledge of trends in the environment and work well ahead to position us strongly for the future.

**Strategy:** Handle complex, ambiguous situations with well-developed skill and confidence. Understand big picture issues and systemic as well as local impact.

**Innovation:** Promote creative solutions and solve complex problems to prepare us for the future. Effectively manage short-term impact.

**Commercial:** Show well-developed financial awareness by creating value-for-money outcomes and using staff time strategically. Understand financial data and identify commercial risks.

**Analytics:** Promote, understand and evaluate data effectively to make strategic, evidence-based decisions and recommendations. Show digital mastery by choosing the best means to lead, communicate and deliver.



### Learn

**Agility:** Model agility with a flexible, responsive personal style. Deploy skills and resources flexibly to meet changing organisational needs.

**Resilience:** Establish a calm and optimistic work environment, maintaining composure and embracing challenges. Work effectively, positively and productively through complex or novel issues.

**Mobility:** Nurture a learning culture by consistently improving your own skills. Develop your staff with training, mentoring and on-the-job learning. Find mobility and cross-skilling opportunities in the department.

**Improvement:** Take considered risks, creating a safe environment to learn from mistakes. Drive continuous improvement and work through issues to streamline processes and reduce red tape.

**Responsiveness:** Develop a culture of two-way feedback by showing curiosity about people and ideas, and providing safe feedback channels.



### Know

This incorporates the technical skills, professional qualifications and experience that is required to undertake the job.